

## Employment

Our New Resident Welcome Service is Growing!  
We're looking for a few good people!...

Looking to supplement your income with a sales opportunity that offers both immediate and residual cash flow? Do you like the concept of helping local businesses grow their clientele and showing them how they can do so based on the unique demographic Welcome Express Inc. has to offer? Give us a call!

Call on local professional, retail, and service firms within a defined territory. Offer them an exclusive advertising/marketing program focused on the lucrative New Homeowner market. Applicants should be independent, creative, self-starting, organized, self-disciplined, motivated, positive, and have a good "presence";

Contact Us for Details Today! We Offer Commissions, Bonuses, Residuals and a Training Program.

Email resumes to [welcome@WelcomExpress.net](mailto:welcome@WelcomExpress.net)

Phone: (949) 481-7675 • Fax: (949) 496-1095

Current Openings:

INSIDE SALES REP - SOUTH ORANGE COUNTY - PART TIME/FULL TIME POTENTIAL

---

Contact local professional, retail & service firms to offer an exclusive advertising/marketing program focused on the

lucrative New Homeowner market: Home at Last, OC's official new homeowner Directory & Relocation Guide is 'home plate' for south OC newcomers ready to touch base with their new surroundings.

Earn Commissions, Bonuses & Residual income while you work from home. Focus on connecting sponsors and newcomers through HAL. This position is independent and could allow the applicant some tax write-offs. Perfect opportunity for the person who needs flexibility and may want to dovetail this position with other part-time work, family or volunteer responsibilities.

Sales leads and training are provided. Become familiar with local business owners in your own community while receiving both immediate and residual long-term cash flow. Also an opportunity to get involved with your local chamber and other community organizations, if so inclined.

Applicant should have good oral and written communication skills, ability to work independently, able to close sales by telephone, able to pass a background check and have personal qualities helpful in a sales environment such as: creativity, discipline, motivation, positive attitude.

Relevant experience in telemarketing, inside or outside sales, fund-raising or volunteer experience is helpful. This is a perfect opportunity for parent with school-age children who desires work in the home during school hours, moon-lighting realtors looking to supplement their real estate business, former teachers, former retail business owners, or active seniors.

## PART-TIME ADVERTISING SALES REPS

### QUALIFICATIONS:

Real Estate Sales Background

### COMPENSATION/BENEFITS:

Commissions, bonuses, residuals, training program

### JOB DESCRIPTION:

Are you a realtor with some extra time on your hands? Looking to supplement your income with a sales opportunity that offers both immediate and residual cash flow? Do you like the concept of helping local businesses grow their clientele and showing them how they can do so based on the unique demographic Welcome Express Inc. has

to offer?

WEI provides the "official welcome package" for new OC Home-owners. We have been partnering with local cities and chambers to provide this special program for new residents since 1986. WEI produces and delivers—via mail—a valuable package for newcomers containing civic information about their new community and gifts from various sponsor businesses in their area. A cover letter explains the contents of the package and encourages the new resident to visit WEI's Online Newcomer Resource Center for more information about their new neighborhood.

Sales leads and training provided. Use your real estate sales skills to develop new business accounts in a specific South OC territory. Utilize chamber activities to broaden your contact base and marketability—we'll show you how. Fast-forward your sales potential; let the credibility of OC's "official welcome package" (connects established businesses with new Home-Owners) coupled with your Real Estate training improve your "close rate" in both positions!